Page 1 of 2 Production Cost Unit: (916) 341-5988 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	Jersey								
a. Dry Roughage	\$25.04	\$16.08	\$33.26	\$32.05	\$23.27	\$23.17	\$23.33	\$31.69	\$11.85
b. Wet Feed & Wet Roughage	\$22.82	\$0.00	\$16.93	\$28.82	\$27.38	\$24.58	\$22.47	\$32.83	\$26.23
c. Concentrates	\$65.31	\$32.95	\$84.48	\$58.04	\$62.45	\$54.77	\$50.74	\$40.89	\$81.54
d. Minerals & Supplements	\$6.22	\$1.21	\$7.66	\$5.28	\$5.90	\$9.99	\$9.10	\$4.62	\$1.08
e. Pasture	\$0.73	\$41.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$120.11	\$91.24	\$142.33	\$124.19	\$119.00	\$112.51	\$105.65	\$110.03	\$120.70
Total Feed Costs (\$/cwt)	\$8.39	\$9.11	\$9.22	\$7.78	\$10.46	\$7.93	\$7.04	\$7.15	\$8.39
Total Hired Labor	\$26.86	\$23.80	\$25.62	\$32.93	\$28.67	\$22.69	\$19.12	\$33.99	\$34.62
Total Hired Labor Costs (\$/cwt)	\$1.88	\$2.38	\$1.66	\$2.06	\$2.52	\$1.60	\$1.27	\$2.21	\$2.41
Herd Replacement	\$21.20	\$26.86	\$15.27	\$10.57	\$27.99	\$35.37	\$15.56	\$26.73	\$35.04
Less: Calf. Income (\$/Cow/Month)	\$6.23	\$0.00	\$4.47	\$4.82	\$5.62	\$6.16	\$9.99	\$6.83	\$7.24
Total Herd Replacement	\$14.97	\$26.86	\$10.80	\$5.75	\$22.36	\$29.22	\$5.56	\$19.90	\$27.80
Total Replacement Costs (\$/cwt)	\$1.05	\$2.68	\$0.70	\$0.36	\$1.97	\$2.06	\$0.37	\$1.29	\$1.93
Total Operating Costs	\$51.21	\$37.95	\$51.54	\$53.72	\$42.48	\$55.69	\$58.03	\$59.95	\$42.71
Total Operating Costs (\$/cwt)	\$3.58	\$3.79	\$3.34	\$3.37	\$3.73	\$3.93	\$3.87	\$3.90	\$2.97
Total Milk Marketing Costs	\$6.81	\$3.46	\$6.68	\$7.65	\$5.62	\$6.12	\$7.96	\$6.60	\$5.90
Total Milk Marketing Costs (\$/cwt.)	\$0.48	\$0.35	\$0.43	\$0.48	\$0.49	\$0.43	\$0.53	\$0.43	\$0.41
Total Cost (\$/Cow/Month)	\$219.95	\$183.32	\$236.98	\$224.25	\$218.13	\$226.22	\$196.32	\$230.47	\$231.74
Total Cost (\$/cwt)	\$15.37	\$18.31	\$15.35	\$14.05	\$19.17	\$15.95	\$13.08	\$14.98	\$16.12
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	14.31	10.01	15.44	15.96	11.38	14.18	15.01	15.39	14.38
b. Lbs Milk Sold/milk cow/day	54.82	32.65	60.98	60.79	43.61	54.36	57.94	57.54	57.29
c. Gross Milk Receipts (\$/cwt)	\$15.84	\$16.34	\$15.82	\$15.82	\$15.61	\$16.03	\$15.58	\$16.52	\$15.95
d. Mailbox Price (\$/cwt)	\$17.51	\$18.74	\$18.22	\$18.06	\$17.97	\$18.52	\$17.48	\$18.05	\$17.69
f. Fat Test %	4.88%	5.36%	4.94%	4.91%	4.90%	4.97%	4.76%	4.90%	4.92%
g. SNF Test %	9.40%	9.50%	9.35%	9.33%	9.27%	9.47%	9.33%	9.43%	9.51%
Related Data									
a. Percent Dry Cows	15%	0%	17%	14%	15%	15%	16%	13%	18%
b. Yearly Cull Rate	33%	30%	38%	43%	34%	36%	19%	33%	33%
c. Avg. Value (/Drop Bull Calf)	\$1.61	\$0.00	\$5.00	\$2.00	\$2.00	\$0.00	\$0.00	\$0.00	\$5.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$148.76	\$180.00	\$142.00	\$146.00	\$148.26	\$150.00	\$153.70	\$158.00	\$0.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$226.72	\$246.84	\$267.78	\$205.34	\$251.47	\$208.45	\$212.11	\$201.48	\$189.56
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.47	9.00	26.20	22.62	19.67	22.13	21.04	16.17	32.61
g. Milkers (\$/hr with benefits & taxes)	\$13.47	\$15.17	\$13.71	\$18.32	\$14.50	\$18.10	\$12.47	\$13.20	\$15.37
h. Total Labor (\$/hr)	\$15.38	\$14.48	\$16.38	\$20.44	\$13.92	\$19.52	\$14.44	\$15.52	\$17.66
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.23	\$1.64	\$5.20	\$4.39	\$4.20	\$3.92	\$3.73	\$3.83	\$4.28
j. Milk Cow Feed Costs (\$/cwt)	\$7.72	\$5.02	\$8.52	\$7.22	\$9.62	\$7.21	\$6.43	\$6.66	\$7.48

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4th Quarter Jersey

Dairy ID Number	9	10	11	12	13	14
Feed Costs						
a. Dry Roughage	\$24.73	\$24.96	\$28.08	\$22.22	\$36.41	\$13.01
b. Wet Feed & Wet Roughage	\$15.28	\$24.56	\$20.77	\$15.35	\$17.02	\$27.95
c. Concentrates	\$70.25	\$58.69	\$68.00	\$67.44	\$61.86	\$92.53
d. Minerals & Supplements	\$6.31	\$0.25	\$4.81	\$14.18	\$7.51	\$7.18
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$116.57	\$108.47	\$121.66	\$119.18	\$122.80	\$140.68
Total Feed Costs (\$/cwt)	\$9.29	\$8.28	\$9.21	\$9.25	\$9.63	\$9.85
Total Hired Labor	\$36.54	\$24.80	\$23.93	\$26.73	\$17.70	\$24.59
Total Hired Labor Costs (\$/cwt)	\$2.91	\$1.89	\$1.81	\$2.07	\$1.39	\$1.72
Herd Replacement	\$17.93	\$23.59	\$28.61	\$19.02	\$15.14	\$21.73
Less: Calf. Income (\$/Cow/Month)	\$5.33	\$5.91	\$5.27	\$5.68	\$4.00	\$5.13
Total Herd Replacement	\$12.59	\$17.68	\$23.33	\$13.34	\$11.13	\$16.60
Total Replacement Costs (\$/cwt)	\$1.00	\$1.35	\$1.77	\$1.04	\$0.87	\$1.16
Total Operating Costs	\$46.47	\$38.45	\$42.81	\$68.11	\$42.15	\$57.85
Total Operating Costs (\$/cwt)	\$3.70	\$2.93	\$3.24	\$5.29	\$3.31	\$4.05
Total Milk Marketing Costs	\$6.23	\$6.81	\$6.53	\$6.52	\$6.80	\$7.35
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.52	\$0.49	\$0.51	\$0.53	\$0.51
Total Cost (\$/Cow/Month)	\$218.40	\$196.21	\$218.26	\$233.87	\$200.59	\$247.06
Total Cost (\$/cwt)	\$17.40	\$14.98	\$16.53	\$18.15	\$15.73	\$17.30
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	12.55	13.10	13.20	12.89	12.75	14.28
b. Lbs Milk Sold/milk cow/day	50.28	48.96	47.48	49.13	49.09	51.96
c. Gross Milk Receipts (\$/cwt)	\$15.62	\$15.90	\$15.91	\$15.92	\$16.15	\$15.43
d. Mailbox Price (\$/cwt)	\$16.45	\$16.48	\$16.83	\$17.05	\$16.40	\$16.12
f. Fat Test %	4.71%	5.00%	4.91%	4.99%	5.02%	4.70%
g. SNF Test %	9.48%	9.41%	9.49%	9.42%	9.57%	9.32%
Related Data						
a. Percent Dry Cows	19%	13%	9%	14%	15%	10%
b. Yearly Cull Rate	49%	37%	41%	37%	21%	33%
c. Avg. Value (/Drop Bull Calf)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.00	\$145.00	\$166.83	\$150.00	\$175.00	\$105.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$234.82	\$207.72	\$220.02	\$237.68	\$231.33	\$257.52
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.87	20.78	23.27	25.63	22.66	27.59
g. Milkers (\$/hr with benefits & taxes)	\$13.48	\$11.13	\$13.66	\$10.81	\$9.99	\$11.74
h. Total Labor (\$/hr)	\$14.26	\$12.23	\$15.23	\$12.14	\$12.03	\$12.11
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.33	\$3.82	\$4.18	\$4.29	\$4.44	\$4.93
j. Milk Cow Feed Costs (\$/cwt)	\$8.61	\$7.81	\$8.80	\$8.74	\$9.04	\$9.48

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